

# Patrick A. Ungashick

Helping business owners achieve successful exits



**Patrick has been helping business owners plan for and create successful exits for more than twenty-five years.** He has worked with owners of businesses in a wide variety of industries, from as small as several million in revenues to as large as nearly half a billion.

Patrick is an author, highly sought-after speaker, and knowledgeable advisor. He has been quoted in the *Wall Street Journal*, *New York Times*, *Financial Week* and other media.

THE WALL STREET JOURNAL

The New York Times

FinancialWeek  
The Newspaper of Corporate Finance

## Client Testimonials

*“One of the best speakers we’ve ever had’, ‘extremely helpful in kick starting my exit plan’, ‘unique and innovative approach’ were just some of positive feedback I received from the group.”*

Marty O., San Francisco, CA

*“Your scores from the group were straight 5s! In 14 years of meetings I have only seen straight fives from my group twice before. You have qualified for the group’s “Speaker Wall of Fame”.*

David S., Chicago, IL

*“In terms of dollar value, I can’t think of any other speaker who has had greater impact on our [business] owners.”*

Louis A., Lexington, KY

*“You received all 5’s in ratings and two CEO attendees said you were the best presenter and best presentation in their 15+ years.*

Brad R., Dallas, TX

## More Information

### Recommended Audience:

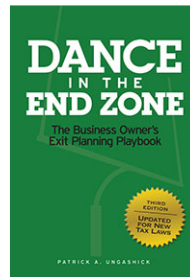
Business owners and chief executives.

### Programs:

Presentations range from key note address up to half-day and full-day interactive workshops.

[www.patrickungashick.com](http://www.patrickungashick.com)  
[www.navixconsultants.com](http://www.navixconsultants.com)

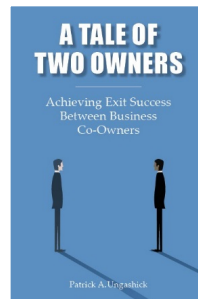
## Published Books



### Dance in the End Zone

Whether your ideal exit is soon or many years from now, this is a must read for business owners. The book reveals the Seven End Zone Questions that owners must answer to achieve a successful exit, and provides more than fifty tools and tactics to reach your end zone.

Visit [www.patrickungashick.com](http://www.patrickungashick.com) to order your copies today. Also available from Amazon and in eBook format for Kindle and iBooks readers.



### A Tale of Two Owners

The story of two business co-owners who realize, as many co-owners do, that their exit goals are incompatible. It’s a fable that deals with a critical real world issue —how can one owner happily exit, when achieving his goals means denying a successful exit to one’s co-owners?

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### Inquiries:

Contact Kim Brown at  
[kbrown@navixconsultants.com](mailto:kbrown@navixconsultants.com)