NAVIX CERTIFIED CONSULTANT

Brett Sargent

Brett Sargent is an independent Consultant with NAVIX exit planning network.

As Founder and Owner of True North Consulting, a California based company, Brett Sargent is an independent exit and succession planning strategist for NAVIX, the leading organization helping business owners navigate and achieve successful exits. He also chairs three CEO/Business Owner groups totaling 40 members in the Sacramento area on behalf of Vistage Worldwide.

Brett is a former C-Level executive and business owner of several small businesses working with both large companies and small companies throughout his 20-year career.

Through college, he worked at Dupont in Electrical Engineering, designing medical equipment. After college, Brett transitioned to be a nuclear engineer/physicist working on both nuclear submarine design and training at Lockheed Martin as well as commercial nuclear plants at Commonwealth Edison in the Midwest. He spent a portion of his career with General Electric in various executive roles in supply chain, manufacturing, quality, product management, engineering, sales and marketing and completed several leadership programs and training while at GE. His last role was the Global Sales Leader for General Electric's transmission and distribution products, responsible for global sales of $600M.

Brett transitioned from GE and large corporations to work in various startups and small businesses and start his own companies in numerous industries on both the east and west coasts in a variety of leadership and ownership roles. These roles involved starting operations in China, India, Brazil and Europe. This included being GM/CTO for LumaSense Technologies, Inc. in Santa Clara, CA and President of GridSense, Inc. in West Sacramento, CA.

Brett holds an MBA from Georgia State University in Atlanta, GA; an MS in Nuclear Engineering from Rensselaer Polytechnic Institute in Troy, NY; and a BS in Electrical Engineering from Widener University in Chester, PA. Brett has also completed the Naval Nuclear Power School from the US Navy and the Reactor Plant Design Analysis Program from Knoll's Atomic Power Laboratory. He is also Six Sigma Black Belt certified.

Brett is active in the cleantech startup community working as a venture advisory board member of the i-Gate Innovation Hub and advisor to Clean Tech Open. Brett resides in northern California with his wife and two children.

TRUE NORTH