



Doug Calahan

Doug Calahan is an independent Consultant with the NAVIX exit planning network.

Doug Calahan is a serial entrepreneur turned exit planner. He has a particular love and empathy for the unique challenges that business owners face.

Doug is a unique breed in the world of exit planning. As a business owner he has bootstrapped and grown VC-funded B2B and B2C companies. When he began thinking about selling his first company, Argo Systems, he retained NAVIX Consultants to help him prepare. He credits the NAVIX process for helping him achieve maximum value for his company. He also recognizes that had he begun preparing earlier than he had, he would have greatly reduced the overwhelming stress of due diligence.

Doug is a popular speaker at CEO conferences. Audiences particularly enjoy his self-deprecating presentation: "Selling Your Company – Everything I Did Wrong". Audience members routinely come up to him afterward saying, "I cannot tell you how much money you just saved me."

Doug has been recognized as a Top 25 Entrepreneur of the Year by *Business to Business Magazine*. For fun, Doug is an aspiring kiteboarder and lover of live music.