



Bill Treadwell

Bill Treadwell is an independent Consultant with NAVIX exit planning network.

Bill Treadwell works with business owners and senior executives as a NAVIX Exit Planning Consultant and Vistage Group Chair. He is the founder of Executive Compass Inc., which is dedicated to helping executives to become better leaders, make better decisions and achieve profitable revenue growth to help them execute successful exits.

Bill was a business owner of four small companies and was part of two successful business sales. He brings to his clients a diverse background that enables him to identify and apply patterns of success for virtually any business.

Bill began his career as an Account Representative with the IBM Corporation. He worked in both sales and marketing management. In his early 30's he became President & CEO of Computing Management Inc, a computer services company specializing in facilities management. He sold the company and became an independent management consultant.

He was recruited to join Zenith Data Systems, an early entrant into the microcomputer field. After running the Midwest U.S. as a Regional Director, he became Vice-President of Federal Systems and ran a \$300 million government division in Virginia which sold more than 400,000 microcomputers to the Department of Defense within four years.

Later Bill joined Storage Technology Corporation for 20 years, as Vice-President of Americas Pacific, then Vice-President of North American Sales. His quota was 1.1 billion of the company's total revenue of 2.3 billion. Other assignments included Vice President of Worldwide Disk Storage Devices, Customer Advertising & Promotion Programs, International Operations, Latin America Operations, Asia Pacific Operations and International Strategic Accounts. In 2005, the company was sold to Sun Microsystems, where Bill finished his corporate career after assisting with integration of the two companies.

Bill and his wife Jan own a horse boarding and training center in Boulder, Colorado. They also enjoy visiting their grandchildren, golf and outdoor activities in the Rocky Mountains.