



What Is My Most Likely Exit Strategy?

An effective exit plan begins with determining the right pathway for your unique goals. There are only four potential strategies to exit from a privately owned business (remember, death is not a strategy), each requiring a different set of tactics to implement successfully. Whether your vision involves passing your company to the next generation, empowering loyal insiders, attracting the right outside buyer, or simply extracting its full value, it's crucial that you have clarity on your approach.

Use the Exit Strategy Tree™ to discover the options available to you and identify which is the best fit for you.

